

# Ming Guan

## Head of Pricing - QBE

### Skills & experience

General insurance pricing leader with expertise in end-to-end pricing, data insights, and team development.

Ming can support you in communication and influence, growing capability, problem solving, direction and purpose, and adaptability.

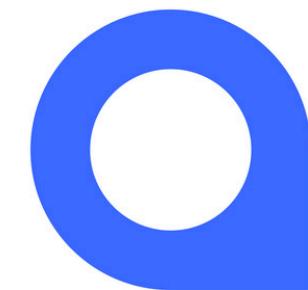
Ming Guan is a qualified actuary who serves as Head of Pricing at QBE. He has a background in end-to-end pricing within general insurance, with a strong appreciation for balancing technical excellence and business context. He is passionate about turning data into insights that support impactful decision-making and solve real-world problems.

As a leader, Ming is committed to empowering his team, removing roadblocks, creating opportunities, and fostering an environment where people feel safe, engaged, supported, and encouraged to grow. He believes in enabling others to do their best work through clarity, trust, and collaboration. This leadership philosophy extends to his mentoring approach, where he focuses on creating space for others to develop and thrive.

Curious by nature, Ming embraces new technologies and focuses on their practical application to drive business outcomes. He values pragmatic optimism, offering thoughtful alternatives even when certainty is elusive and is always driven to deliver value and support others wherever he can. He is motivated to give back to the community through mentoring.



See Ming's LinkedIn →



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