

Bill Konstantinidis

Chief Underwriting Officer - Pacific International Insurance

Skills & experience

Chief Underwriting Officer with expertise in personal lines pricing, underwriting, and product leadership across general insurance. Bill can support you in ethics, integrity and compliance, engagement and culture, innovation and creativity, problem solving, and initiative and drive.

Bill Konstantinidis is a qualified actuary and executive leader who serves as Chief Underwriting Officer at Pacific International Insurance, a South African-based insurer that underwrites pet insurance and other specialty insurances directly and through underwriting agencies.

Bill's career spans over 30 years across most lines of general insurance, with significant experience in pricing, reserving, and underwriting. He has held Chief Underwriter and Executive Manager roles across product, actuarial, and underwriting functions, including Chief Underwriting Officer at Zurich's Cover-More business, Executive Manager Pricing and Valuation at Suncorp, and Chief Underwriting Officer at Allianz Partners. This diverse experience across major insurers gives him comprehensive understanding of different organisational cultures, operating models, and business strategies.

His expertise is particularly strong in personal lines insurance, encompassing motor, CTP, home, boat, and travel insurance. His current role extends this experience into specialty lines including pet insurance, demonstrating his adaptability across different insurance products and distribution models.

Bill is passionate about sharing knowledge and helping people grow. As a mentor, his key areas of focus include helping mentees formulate career direction and strategies, building professional networks, developing personal brand, and managing teams effectively. He brings practical insights from navigating senior leadership roles across multiple organisations and understanding what it takes to build a successful actuarial career beyond technical excellence.

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